Page 1 of 76

() 5/10/01

### UNITED STATES DISTRICT COURT FOR THE MIDDLE DISTRICT OF PENNSYLVANIA (Harrisburg Division)

UNITED STATES FIDELITY AND GUARANTY COMPANY, Plaintiff	31:CV 01-0813
v. BRUCE J. BROWN and	CIVIL ACTION NO. 01-  FILED  HARRISBURG, PA
BROWN SCHULTZ SHERIDAN & FRITZ,  Defendants	MAY 0 9 2001
	MARY E. D'ANDREA, CLERK

### COMPLAINT OF UNITED STATES FIDELITY AND GUARANTY COMPANY

### I. INTRODUCTION

By this action, the United States Fidelity and Guaranty Company ("USF&G"), a performance and payment bond surety to CCI Construction Co. ("CCI"), seeks to recover damages which it has sustained as a result of its extension of surety credit and the issuance of construction surety bonds to CCI in reliance upon audited financial statements prepared by the defendants, Bruce J. Brown and Brown Schultz Sheridan & Fritz ("Brown Schultz"), that contain misrepresentations, omissions and/or inaccurate information.

### II. PARTIES, JURISDICTION AND VENUE

### A. Plaintiff

1. Plaintiff, USF&G is a corporation organized under the laws of Maryland and maintains a principal place of business in St. Paul, Minnesota.

### B. Defendant

- 2. Defendant, Brown Schultz, is, upon information and belief, a professional corporation formed, upon information and belief, pursuant to the laws of the Commonwealth of Pennsylvania with a principal place of business at 1011 Mumma Road, Wormleysburg, Pennsylvania.
- 3. Defendant, Bruce J. Brown ("Brown") is, upon information and belief, an individual residing in the vicinity of Harrisburg, Pennsylvania, and is a partner with Brown Schultz, as well as the partner-in-charge of the CCI account.

### C. Jurisdiction and Venue

- 4. Jurisdiction obtains pursuant to 28 U.S.C. §1332(a), as USF&G is a Maryland corporation with a principal place of business in St. Paul, Minnesota and Brown Schultz and Brown are citizens of the Commonwealth of Pennsylvania and have a principal place of business or residence in Pennsylvania. The amount in controversy, exclusive of interest and costs, exceeds \$75,000.00.
- 5. Venue obtains pursuant to 28 U.S.C. §1391(a) as Brown Schultz has a principal place of business in the Middle District of Pennsylvania and Brown is, upon information and belief, a resident in the Middle District of Pennsylvania.

### III. FACTUAL BACKGROUND

### **USF&G Issues Bonds To CCI**

6. CCI was a contractor engaged in construction work on public and private construction projects and maintained principal offices in Camp Hill, Pennsylvania.

- 7. USF&G is in the business of, *inter alia*, issuing payment and performance bonds on behalf of contractor and subcontractor principals engaged in the performance of work on public and private construction projects.
- 8. In general, in connection with the issuance of payment and performance bonds, USF&G establishes a "bonding program" for its contractor and subcontractor principals, thereby establishing a surety credit line for each such contractor and subcontractor principal.
- 9. In general, payment and performance bonds are issued by USF&G to such contractor and subcontractor principals pursuant to the bonding program established, as described in the previous paragraph.
- As a condition of the establishment and/or extension of surety credit to CCI and 10. the issuance of the payment and performance bonds to CCI, USF&G required that CCI furnish to it annually an audit report prepared by an independent certified public accountant consisting of, inter alia, an audit of CCI's balance sheet and income statement.
- 11. On information and belief, at all times material and relevant to this action, Brown and Brown Schultz have been engaged in the business of performing work as independent certified public accountants, including, inter alia, preparing audited financial statements for construction contractors and subcontractors for use by their bonding companies.

### Relying Upon the Audits, USF&G Issues Bonds

12. Brown and Brown Schultz prepared audited financial statements for CCI for the years ended December 31, 1996, December 31, 1997 and December 31, 1998 (collectively, the "Audited Financial Statements"). Copies of the Audited Financial Statements are attached hereto as Exhibits "A," "B" and "C," respectively.

- 13. Brown and Brown Schultz knew that the Audited Financial Statements would be provided by CCI to its bonding company, which at all times material and relevant to this action was USF&G.
- 14. Brown and Brown Schultz knew that CCI's bonding company USF&G would rely upon the Audited Financial Statements to determine whether to extend, cancel or modify the surety credit program which USF&G established for CCI and to issue payment and performance bonds to CCI.
- 15. On or about May 1, 1997, USF&G received a copy of Brown Schultz's Independent Auditor's Report dated February 12, 1997 for CCI for the year ended December 31, 1996 and 1995 (the "1996 Audit Report").
- 16. In reliance upon the 1996 Audit Report, USF&G agreed to extend surety credit to CCI and, thereafter, USF&G issued payment and performance bonds to CCI for, *inter alia*, the following projects:

	PROJECT	DESCRIPTION	BOND NO.	BOND DATE	PENAL SUM AMOUNT
A.	Albemarle – Charlottesville	Additions and Renovations to Regional Jail	26-0120-12995-98-7	2/6/98	\$14,682,402.00
B.	Regional Jail Johnstown	Air Traffic Control Tower	26-0120-41362-97-1	8/15/97	\$ 3,734,530.00
C.	Lord Fairfax	Phase I-Lord Fairfax Community College	26-0120-41364-97-4	1/5/98	\$ 7,409,292.00
D.	Outlook-Hilliard	Construction of Outlook Point at Hilliard	26-0120-13008-98-0	2/23/98	\$ 5,598,750.00

17. On or about March 5, 1998, USF&G received a copy of Brown Schultz's Independent Auditor's Report dated February 10, 1998 for CCI for the years ended December 31, 1997 (the "1997 Audit Report").

18. In reliance upon the 1997 Audit Report, USF&G agreed to extend surety credit to CCI and, thereafter, USF&G issued payment and performance bonds to CCI for, *inter alia*, the following projects:

	PROJECT	DESCRIPTION	BOND NO.	BOND DATE	PENAL SUM AMOUNT
A.	Germsplasm Ctr	Phase I and II; National Plant	26-0120-28306-98-1	4/7/98	\$15,647,035.00
В.	James River	Germsplasm Construction of Juvenile Detention Center	26-0120-08946-99-2	1/7/99	\$ 7,220,942.00
C.	Outlook- Chesterfield	Construction of Outlook Point at Chesterfield	26-0120-29307-98-8	6/24/98	\$ 3,919,156.00
D.	Outlook- Westerville	Construction of Outlook Point at Westerville	26-0120-28312-98-1	9/27/98	\$ 5,591,730.00
E.	PA Tpkbldg-Kost Rd	Central Administration Building Renovation	26-0120-40371-99-1	4/30/98	\$28,231,945.00
F.	Perry Point	80 bed Psychiatric Care Building	26-0120-13002-98-1	3/12/98	\$13,297,844.00
G.	Scott A.F. Base	Aircraft Parking Apron & Jet Fuel Storage	26-0120-28305-98-5	3/30/98	\$18,880,298.00
H.	VCU Life Science	The Life Sciences Building	26-0120-08953-99-9	1/15/99	\$21,927,111.00

- 19. On or about March 1, 1999, USF&G received a copy of Brown Schultz's Independent Auditor's Report dated February 10, 1999 for CCI for the year ended December 31, 1998 (the "1998 Audit Report").
- 20. In reliance upon the 1998 Audit Report, USF&G agreed to extend surety credit to CCI and, thereafter, issued payment and performance bonds to CCI for, *inter alia*, the following projects:

	PROJECT	DESCRIPTION	BOND NO.	BOND DATE	PENAL <u>AMOUNT</u>
A.	Bedford County, State Route 0030	Road Improvements	26-0120-08963-99-4	6/17/99	\$ 514,976.00
В.	Cambria County SR 0022	Road Improvements	26-0120-08959-99-7	5/13/99	\$ 835,299.00
C.	Summerdale	Sitework-Laboratory Centers of Excellence	26-0120-08958-99-1	7/7/99	\$ 1,688,139.00
D.	Cool & Cold Aqua	Buried Process Water Lines and Valve	26-0120-40376-99-3	8/12/99	\$ 191,083.00
E.	Cool & Cold Aqua	Construction of National Center	26-0120-08961- <del>9</del> 9-1	4/15/99	\$12,191,000.00
F.	SR II Perry Cnty	Excavation, Presplit Blasting	26-0120-08953-99-9	3/2/99	\$ 4,126,478.00

(The projects and the bonds described in paragraphs 16, 18 and 20 of this Complaint are collectively referred to as the "Projects" and the "Bonds," respectively).

21. The Audited Financial Statements prepared by Brown Schultz were inaccurate, contained omissions and/or were misleading in whole or in part.

### CCI Defaults And USF&G Incurs Heavy Losses

- 22. On or about September, 1999, CCI advised USF&G that it lacked the financial resources to continue its operations and, consequently, would not be able to complete its work and pay its suppliers and subcontractors relative to the Projects.
- 23. Subsequently, USF&G, as the surety for the payment and performance bonds which it issued for the Projects, was required to and did expend substantial sums satisfying the claims of CCI's unpaid vendors, employees and subcontractors, and in completing the Projects.
  - 24. On or about May 19, 2000, CCI filed for bankruptcy.
- 25. As of this date, USF&G has incurred losses of approximately \$31,816,895 in connection with the Bonds issued in reliance upon the 1996, 1997 and 1998 Audited Financial Statements.

### IV. USF&G'S CLAIMS AGAINST BROWN AND BROWN SCHULTZ

### Count I - Negligent Misrepresentation

- USF&G hereby restates and realleges the allegations contained in paragraphs 1 26. through 25 as if fully set forth herein.
- At the times relevant and material to this action, Brown and Brown Schultz knew 27. that the Audited Financial Statements would be furnished to USF&G.
- At the times relevant and material to this action, Brown and Brown Schultz knew 28. that as an inducement to extend surety bond credit to CCI, USF&G would rely on the Audited Financial Statements.
- Brown and Brown Schultz owed a duty of care to USF&G as an intended 29. recipient of the Audited Financial Statements.
  - USF&G justifiably and reasonably relied upon the Audited Financial Statements. 30.
- USF&G justifiably and reasonably relied upon the Audited Financial Statements 31. to its detriment.
- The Audited Financial Statements were inaccurate, misleading and/or contained 32. omissions in whole or in part.
- As a direct and proximate result of Brown and Brown Schultz's negligent 33. misrepresentations contained in the Audited Financial Statements as aforesaid, USF&G has sustained and continues to sustain damages for which Brown and Brown Schultz are liable to USF&G, together with costs, interest and attorneys' fees.

### WHEREFORE, USF&G demands that this Court:

- 1. Enter judgment against Brown and Brown Schultz in favor of USF&G as to Count I of this Complaint in the amount of its damages, plus interest, costs and reasonable attorneys' fees;
  - 2. Grant USF&G such other and further relief as is proper and just.

UNITED STATES FIDELITY &

GUARANTY COMPANY,

By its attorneys,

Jeffrey Rettig, Esq.

Thomas, Thomas & Hafer

305 North Front Street Harrisburg, PA 17101

Telephone: (717) 237-7100

Telecopier: (717) 237-7105

and

Peter B. McGlynn, Esquire (BBO No. 333660)

Bruce D. Levin, Esquire (BBO No. 548136)

Bernkopf, Goodman & Baseman LLP

125 Summer Street, Suite 1300

Boston, Massachusetts 02110

Telephone:

(617) 790-3000

Facsimile:

(617) 790-3300

Dated: May \_\_\_\_\_\_, 2001 #222654 v1/36432/87 

### EXHIBIT A

YEARS ENDED DECEMBER 31, 1996 AND 1995

BROWN
SCHULTZ
SNYDER
PLESIC
CERTIFIED PUBLIC ACCOUNTANTS
A PROTESSIONAL CORPORTATION

### Independent Auditors' Report

Board of Directors CCI Construction Company, Inc. Mechanicsburg, Pennsylvania

We have audited the accompanying balance sheets of CCI Construction Company, Inc. as of December 31, 1996 and 1995 and the related statements of income, shareholder's equity and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of CCI Construction Company, Inc. as of December 31, 1996 and 1995 and the results of its operations and its cash flows for the years then ended, in conformity with generally accepted accounting principles.

Our audits of the financial statements were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Brown Schutz Dryde ? Plesie

February 12, 1997

BALANCE SHEETS - DECEMBER 31, 1996 AND 1995

### **ASSETS**

	1996	1995
Current assets:		
Cash and cash equivalents	<b>\$ 3,34</b> 6,115	\$ 2,238,057
Investments in marketable securities	1,803,677	2,541,970
Accounts receivable, trade:		
Shareholder	268,583	
Affiliates	9,570	24,774
Other customers:		
Сипепt	2,606,101	4,419,308
Retained	954,777	1,630,553
Note receivable	31,689	
Costs and estimated earnings in excess of billings		
on uncompleted contracts	379,663	759,655
Prepaid expenses	<u>53,232</u>	104,041
Total current assets	9,453,407	11,7 <u>18,358</u>
Property and equipment:		
Automobiles and trucks	279,361	298,142
Furniture	654,220	665,216
Leasehold improvements	3,558	88,161
Machinery and equipment	187,559	184,684
Small tools	<u> 11,124</u>	<u>11,124</u>
	1,135,822	1,247,327
Less accumulated depreciation	<u>956,849</u>	929,279
	<u> 178,973</u>	318,048
	<u>\$ 9,632.380</u>	<u>\$ 12,036,406</u>

See notes to financial statements.

### LIABILITIES AND SHAREHOLDER'S EQUITY

		1996	_	1995
Current liabilities:				
Accounts payable, trade:	_		_	
Affiliates	\$	2,300	\$	2,300
Other vendors:	_			
Current		2,777,935		4,285,641
Retained	1	,232,823		2,838,191
Accrued expenses		278,159		103.348
Taxes withheld and accrued		10,857		28,368
Billings in excess of costs and estimated earnings on		500.004		
uncompleted contracts		509,631		276,829
Total liabilities (all current)	4	<u>.811,705</u>	_	7,534,677
Shareholder's equity:				
Common stock, \$1 par, 1,000 shares authorized;				
39 shares issued and outstanding		39		39
Capital in excess of par		9,758		9,758
Retained earnings	4	,768,011		4,465,253
Unrealized gain on marketable securities		<u>42,867</u>		<u> 26,679</u>
	4	<u>.820,675</u>	_	4,501,729
	<u>\$ 9</u>	632,380	<u>\$_</u>	<u>12,036,406</u>

### STATEMENTS OF INCOME

### YEARS ENDED DECEMBER 31, 1996 AND 1995

	<u> 1996</u>	<u>1995</u>
Revenue, construction contracts	\$ 24,465,870	\$ 48,181,072
Cost of contracts	23,146,686	47,208,857
Gross profit	1,319,184	972,215
General and administrative expenses	1,180,087	1,280,577
Income (loss) from operations	139,097	(308,362)
Other income (expense): Investment Miscellaneous Gain (loss) on sale of: Property and equipment Marketable securities	275,016 17,210 ( 72,051) 3,852	335,065 19,864 ( 770) 57,413
	224,027	411,572
Net income	<b>\$ 363.124</b>	<u>\$ 103.210</u>

Case 1:01-cv-00813-CCC	Document 1	Filed 05/09/2001	Page 15 of 76
------------------------	------------	------------------	---------------

STATEMENTS OF SHAREHOLDER'S EQUITY

YEARS ENDED DECEMBER 31, 1996 AND 1995

00813-CC		Ocur	ment	1	Filed	05/0	9/20		Page
Total	\$ 4,290,336	103,210	1,901	106,282	4,501,729	363,124	(996'09 )	16,188	\$ 4,820,675
Unrealized gain (loss) on marketable securities	\$( 79,603)			106,282	26,679			16,188	\$ 42,867
Retained	\$ 4,362,043	103,210			4,465,253	363,124	(996,366)		\$ 9,758 \$ 4,768,011
Capital in excess of par	\$ 7,857		1,901		9,758				\$ 9,758
Shares of common stock	\$ 39				39				\$ 39
	Balance, December 31, 1994	Net income	Contributions	Unrealized gain on marketable securities	Balance, December 31, 1995	Net income	Distributions	Unrealized gain on marketable securities	Balance, December 31, 1996

See notes to financial statements.

### STATEMENTS OF CASH FLOWS

### YEARS ENDED DECEMBER 31, 1996 AND 1995

	_	1996	_	1995
Cash flows from operating activities:				
Net income	<u>\$</u>	<u> 363,124</u>	\$_	<u>103,210</u>
Adjustments:				
Depreciation		96,945		132,782
(Gain) loss on sale of:				
Property and equipment		72,051		770
Marketable securities	(	186)	(	36,671)
(Increase) decrease in:				
Marketable securities		80,000		49,250
Accounts receivable		2,235,604		1,864,507
Costs and estimated earnings in excess of billings				
on uncompleted contracts		379,992	(	476,877)
Prepaid expenses		50,809	(	7,943)
Increase (decrease) in:				
Accounts payable	(	3,113,074)	(	666,218)
Accrued expenses		174,811	(	231,759)
Taxes withheld and accrued	(	17,511)		5,799
Billings in excess of costs and estimated earnings				
on uncompleted contracts		232,802	1	3 <u>,227,035</u> )
Total adjustments		192,243	<u>(</u>	<u>2,593,395</u> )
Net cash provided by (used in) operating activities		555,367	1	<u>2,490,185</u> )
Cash flows from investing activities:				
Purchase of investments	(	100,681)	(	
Proceeds from sale and maturities of investments		775,348		1,052,595
Due from shareholder				13,594
issuance of note receivable	(	35,000)		
Repayment of note receivable		3,311		
Purchase of property and equipment	(	37,196)	(	32,312)
Proceeds from sale of property and equipment	_	7,275	_	<u> 23,996</u>
Net cash provided by investing activities		613,057		215,321

(continued)

### STATEMENTS OF CASH FLOWS (CONTINUED)

### YEARS ENDED DECEMBER 31, 1996 AND 1995

	<u>1996</u>	<u>1995</u>
Cash flows from financing activities: Contributions from shareholder Distributions to shareholder	\$( <u>60,366</u> )	\$ 1,901
Net cash provided by (used in) financing activities	( 60,366)	1,901
Net increase (decrease) in cash and cash equivalents	1,108,058	( 2,272,963)
Cash and cash equivalents, beginning of year	2,238,057	4,511,020
Cash and cash equivalents, end of year	<u>\$ 3,346.115</u>	<u>\$_2,238,057</u>
Supplemental disclosure of cash flow information: Cash paid during the year for interest	\$ 1,462	\$ 3,977
Noncash activities:  Net unrealized gain on marketable securities  (see statements of shareholder's equity)	16,188	106,282

### NOTES TO FINANCIAL STATEMENTS

### YEARS ENDED DECEMBER 31, 1996 AND 1995

### 1. Summary of significant accounting policies:

### Form of business:

Effective January 1, 1995, the Company re-established itself as a Pennsylvania corporation and as of that date changed its name from CCI Construction Co. to CCI Construction Company, Inc.

### Operations and operating cycle:

The Company constructs commercial buildings primarily under fixed-price contracts in the northeast United States. The Company's receivables are concentrated among customers in this geographic area. The Company extends credit to its customers and generally requires no collateral.

The length of the Company's contracts varies but is typically between one to two years. In accordance with normal practice in the construction industry, the Company includes asset and liability accounts relating to construction contacts in current assets and liabilities even when such amounts are realizable or payable over a period in excess of one year.

### Use of estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Revenue and cost recognition:

Revenues from construction contracts are recognized on the percentage-of-completion method, measured by the percentage of direct cost incurred to date to estimated total direct cost for each contract. That method is used because management considers total cost to be the best available measure of progress on the contracts. Because of inherent uncertainties in estimating costs, it is at least reasonably possible that the estimates used will change within the near term.

### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

### YEARS ENDED DECEMBER 31, 1996 AND 1995

### 1. Summary of significant accounting policies (continued):

Revenue and cost recognition (continued):

Contract costs include all direct material, labor and subcontracting costs and other direct costs related to contract performance. Indirect costs and general and administrative costs are charged to expense as incurred. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are first determined. Changes in job performance, job conditions and estimated profitability may result in revisions to costs and income and are recognized in the period in which the revisions are determined. An amount equal to contract costs attributable to claims is included in revenues when realization is probable and the amount can be reliably estimated.

The asset, "Costs and estimated earnings in excess of billings on uncompleted contracts," represents revenues recognized in excess of amounts billed. The liability, "Billings in excess of costs and estimated earnings on uncompleted contracts," represents billings in excess of revenues recognized.

### Cash and cash equivalents:

For purposes of reporting cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

### Marketable securities:

Marketable securities consist of debt and equity securities.

The Company has adopted Statement of Financial Accounting Standards No. 115, Accounting for Certain Investments in Debt and Equity Securities. This statement addresses the accounting and reporting for investments in equity securities that have readily determinable fair values and for all investments in debt securities. Those investments are to be classified in three categories and accounted for as follows:

- Debt securities that the enterprise has the positive intent and ability to hold to maturity are classified
  as held-to-maturity securities and reported at amortized cost.
- Debt and equity securities that are bought and held principally for the purpose of selling in the near term are classified as trading securities and reported at fair value, with unrealized gains and losses included in earnings.

### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

### YEARS ENDED DECEMBER 31, 1996 AND 1995

### 1. Summary of significant accounting policies (continued):

Marketable securities (continued):

Debt and equity securities not classified as either held-to-maturity securities or trading securities are
classified as available-for sale securities and reported at fair value, with unrealized gains and losses
excluded from earnings and reported in a separate component of stockholder's equity. Fair value
of the marketable securities is based on quoted market prices for those or similar securities or quotes
from brokers.

Gains and losses are determined using the specific identification method when securities are sold.

### Property and equipment:

Property and equipment are stated at cost. Depreciation is provided using an accelerated method over the estimated useful lives of the assets.

### Reclassification:

Certain 1995 amounts have been reclassified to conform with 1996 classifications.

### Cash and cash equivalents:

Cash and cash equivalents consist of the following:

	1996	<u> 1995</u>
Cash Certificates of deposit	\$ 792,232 191,723	\$( 506,611) 638,805
Money market funds Repurchase agreements	887,014 	1,020,034 1,085,829
	<u>\$ 3,346,115</u>	<u>\$ 2.238,057</u>

The amount of deposits in cash held at the bank exceeded the Federal Deposit Insurance Corporation (FDIC) by \$984,523. The certificates of deposit and money market funds held by brokers and the repurchase agreements are not insured by the FDIC. The repurchase agreements sold by a bank were held in custody by this bank for the account of CCI Construction Company, Inc. and were invested in securities.

Filed 05/09/2001

5

## CCI CONSTRUCTION COMPANY, INC.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

# YEARS ENDED DECEMBER 31, 1996 AND 1995

### Marketable securities; 6

The cost or amortized cost and the aggregate fair value of investments in the debt and equity securities at December 31, 1996 and 1995 are as follows:

		•	1996			•	1005	
	Cost or amortized cost	Gross unrealized losses	Gross unrealized gains	Estimated fair value	Cost or amortized cost	Gross unrealized losses	Gross unrealized gains	Estimated fair value
Trading securities, corporate equity securities					\$ 100,000	100,000 \$ 20,000		\$ 80,000
Available-for-sale securities: Mutual funds	\$ 1,482,961	\$ 11,387	\$ 66,313	\$ 1,482,961 \$ 11,387 \$ 66,313 \$ 1,537,887	1,675,109		\$ 39,214	1,714,323
Obligations of states and political subdivisions	277,849	12.059		265,790	760,182 12,535	12,535		747,647
	\$ 1760,810	\$ 23,446	\$ 66,313	\$_1,803,677	\$ 1.760.810 \$ 23.446 \$ 66.313 \$ 1.803.677 \$ 2.535.291 \$ 32,535 \$ 39,214 \$ 2,541,970	\$ 32,535	\$_39,214	\$_2,541,970

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 1996 AND 1995

### 3. Marketable securities (continued):

During 1995, the Company sold securities classified as held-to-maturity with an amortized cost of \$702,679 for a gain of \$35,502. On December 31, 1995, the Company transferred the held-to-maturity securities remaining at that date which had an amortized cost of \$760,182 and an unrealized gain of \$12,535 to the available-for-sale category due to a change of intent to hold these securities until maturity.

The amortized cost and estimated fair value of available-for-sale debt securities at December 31, 1996 by contractual maturity are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized cost	Estimated fair value
Due after ten years	<u>\$ 277,849</u>	<u>\$ 265,790</u>
Available-for-sale securities:	1996	1995
Cost of securities sold Proceeds from sale Gross realized gains Gross realized losses	\$ 775,162 775,347 12,047 11,862	\$ 313,245 314,116 5,318 4,447

Realized gains of \$513 on trading securities were included in the net income for 1996 and unrealized gains of \$3,000 on these securities were included in the net income for 1995.

### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

### YEARS ENDED DECEMBER 31, 1996 AND 1995

### 4. Uncompleted contracts:

	<u> 1996</u>	1995
Contract costs	\$ 11,174,827	\$ 62,816,462
Estimated earnings thereon	2,346,304	1,748,180
	13,521,131	64,564,642
Less billings applicable thereto	<u>13,651,099</u>	<u>64,081,816</u>
	<u>\$(129,968</u> )	<u>\$ 482.826</u>
Included in the balance sheet as:		
Costs and estimated earnings in excess of billings on		
uncompleted contracts	\$ 379,663	\$ 759,655
Billings in excess of costs and estimated earnings on	( 500.004)	( 070 000)
uncompleted contracts	<u>( 509,631</u> )	<u>( 276,829</u> )
	<u>\$(129,968</u> )	<u>\$ 482,826</u>

### 5. Line of credit:

The Company has available a \$1,000,000 unsecured line of credit expiring on April 30, 1997 which requires interest at the bank's prime rate. The Company has no outstanding balance on the line at December 31, 1996.

### 6. Rent expense:

Various equipment and operating facilities are leased under noncancelable agreements. Total rent expense for all leases, including the related party lease discussed in Note 7, was \$120,623 and \$177,186 in 1996 and 1995, respectively.

### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 1996 AND 1995

### 6. Rent expense (continued):

The aggregate minimum rental commitments under all noncancelable leases at December 31, 1996 are as follows:

Year ending December 31,	Amount
1997 1998	\$ 72,233 11,784
1990	\$ 84.017

### 7. Related party transactions:

The Company leased an operating facility from a related party, Old Gettysburg Associates II through November 30, 1996. The sole shareholder of the Company has a 20% partnership interest in Old Gettysburg Associates II. Total rent expense relating to this facility for 1996 and 1995 was \$71,864 and \$97,335, respectively.

Effective December 1, 1996, the Company began leasing an operating facility owned by its sole shareholder on a year-to-year basis. The lease requires an annual rental payment of \$45,000. Rent expense for this facility was \$3,750 for 1996. At December 31, 1996, the sole shareholder was billed \$268,270 for costs incurred by the Company relating to renovations made to the operating facility noted above.

### 8. Income taxes:

No provision has been made for federal income taxes and certain state income taxes. Under a provision of the Internal Revenue Code and the Commonwealth of Pennsylvania Tax Act, and the revenue codes of certain states, the Company has elected not to be taxed as a corporation and the sole shareholder has consented to include the income in his individual return. Taxes have been provided on income earned in states that do not recognize these tax provisions.

### COST OF CONTRACTS

### YEARS ENDED DECEMBER 31, 1996 AND 1995

	<u> 1996</u>	<u> </u>
Direct costs:		
Labor	<b>\$</b> 1,726,413	\$ 1,805,825
Payroll taxes	183,327	191,852
Employee benefits	207,848	74,384
Equipment rental	7,437	23,371
Materials	2,031,948	2,505,759
Other	753,330	1,514,061
Subcontractors	17,773,935	40,267,339
Temporary help		<u>54,907</u>
	22,684,238	46,437,498
Indirect costs:		
Salaries	174,179	488,820
Payroll taxes	19 <b>,72</b> 7	45,197
Employee benefits	13,044	34,176
Blueprints	703	7,925
Depreciation	28,576	46,645
Dues and permits	293	<b>59</b> 5
Employee recruitment	1,702	4,439
Insurance	1,718	1,555
Miscellaneous	706	1,932
Office supplies and expense	2,515	16,622
Postage	1,790	6,237
Professional services	131,915	1,425
Rent	36 <b>,36</b> 0	60,765
Repairs and maintenance	4,324	3, <b>09</b> 6
Safety	128	1,186
Telephone	16,446	23,210
Temporary help	581	4,037

(continued)

### CCI CONSTRUCTION COMPANY, INC.

COST OF CONTRACTS (CONTINUED)

### YEARS ENDED DECEMBER 31, 1996 AND 1995

	1996	1995
Indirect costs (continued):		
Trade books and journals	\$ 89	\$ 387
Training and seminars	122	
Travel and entertainment	440	14,118
Utilities	2,014	2,678
Warehouse expenses	776	1,015
Warranty service	24,300	5,299
	462,448	771,359
Total cost of contracts	<u>\$ 23.146,686</u>	<u>\$ 47,208,857</u>

### GENERAL AND ADMINISTRATIVE EXPENSES

### YEARS ENDED DECEMBER 31, 1996 AND 1995

	_	1996	_	1995 _
Salaries:	•	074 690	•	215 490
Officers	\$	271,680	\$	215,480
Office		399,009		395,996 52,615
Payroll taxes		46,920		52,613
Employee:		20 606		55,052
Benefits		38,686 322		106
Recruitment		1,746		2,800
Advertising		3,273		4,536
Bank charges		3,273 4,712		8,790
Blueprints		855		7,272
Company sponsored activities		2,298		5,340
Contributions		68,369		86,137
Depreciation		8,150		7,251
Dues		15,148		17,714
Insurance		46,230		72,830
Licenses and taxes		268		204
Miscellaneous		11,099		6,363
Office supplies		9,305		13,338
Postage		98.874		161,453
Professional services		45,930		57,671
Rent		11,582		10,920
Repairs and maintenance		59,435		58,236
Telephone		55,465		444
Temporary help		20,809		15,054
Trade books and journals		4,257		937
Training and seminars		9,737		24,038
Travel and entertainment		1,3 <u>93</u>		<b>3</b> .,332
Utilities	_	.,000	_	
Total general and administrative expenses	<u>\$</u>	<u>1,180.087</u>	<u>\$</u>	<u>1,280,577</u>

### **EARNINGS FROM CONTRACTS**

### YEAR ENDED DECEMBER 31, 1996

	Revenues eamed	Cost of revenues earned	Gross profit (loss)
Contracts completed during the year	\$ 12,093,252	\$ 12,408,317 (a)	\$( 315,065)
Contracts-in-progress at year-end	11,913,597	9,771,710 (a)	2,141,887
Construction management contracts	175,357	225,490 (a)	( 50,133)
Time and material jobs	283,664	<u>278,721</u> (a)	4,943
	24,465,870	22,684,238	1,781,632
Indirect costs		462,448	462,448
	\$ 24,465,870	<u>\$ 23,146,686</u>	\$ 1.319.18 <u>4</u>

<sup>(</sup>a) Excludes indirect costs not allocated to specific jobs.

### COMPLETED CONTRACTS

YEAR ENDED DECEMBER 31, 1996

<u>s( 315,065)</u>		<u>\$ 12,093,252</u>	\$ 1,703.0 <del>5</del> 6	<u>\$_61.521.111</u>	8 63.224,167	\$_1,38Z,991	\$_73,929,428	<u>\$_75,317,419</u>		
11,403	83,097	94,500				11,403	83,097	94,500	# F94 -	171
7711	B :	68 000	į	,		7,711	60,289	68,000	Capital Catetena	200
15.673	717 RQ5	682.222	159,293	107,766	267,059	123,620	825,661	949,281	Alle Leiese	֓֞֞֜֝֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓
5142	266 429	271.571	268,387	3,433,226	3,701,613	2/3,529	3,699,655	3,9/3,184	Villa Taraca	417
49.584	251,352	300,936	154,288	2,548,440	2,702,728	203,8/2	2,793,792	2,000,000	Kaudmann's	414
10,983	( 27,076)	( 16,113)	626,146	11.531,714	12,157,860	637,109	11,504,638	12,141,747	School Cartiste Hespital	385 5
42,500	680,143	722,651	199,652	4,044,007	4,245,778		100		State College Area Middle	384
21,991	18,721	217,114	27,329	100,240	270.074	242 160	4 724 210	4.966.370	Clearfield Hospital	381
15,44	;;;	3,50	37 320	108.343	145 572	59.320	127.464	186,784	Mid-America	339
3 8 7	11.000		10.00	35.547	55,437	83,33	46,669	110,000	N.VV. Houston	ě
85.710	2 760 889	2 626 599	626,794	12 255 496	12,882,292	692,504	15,016,387	10,700,691		0 (
( 115,146)(1	168,925	51,779	( 510,837)	6,314,158	5,803,321	( 625,983)	6,481,083	5,855,100	School	ž
( 429,836) (1	5,521,953	5,092,117	( 293,196)	6,974,508	0,021,312	( (20,032)	1,100,100	; ;	Lightner Road Elementary	311
\$ 7,137	\$ 1,896,078		\$ 415,310	\$ 12,227,944	\$ 12,643,254	\$ 422,447	\$ 14,124,022	\$ 14,546,469	National Cancer Institute Lincoln University	9 8 8
Indirect costs	earned	earned	Indirect costs	garried	0011100	100000				
Grose profit (loss) before	Cost of		Gross profit (loss) before	Cost of	Revenues	(loss) before	revenues	Revenues	Contract	dob dob
oŏ ĝ	December 31, 1996	<u>ا</u>	8	Before January 1, 1996	Bef		Contract totals			
Ĺ	The state of the later and the	7								

<sup>(1)</sup> The loss incurred in 1996 was caused by additional costs associated with subcontractor defaults and the related legal expenses to defend those cases which were unforeseen at December 31, 1995.

<sup>(2)</sup> Construction management contract at December 31, 1995.

### CONTRACTS-IN-PROGRESS

DECEMBER 31, 1996

	426	425	422	2	420	418	1squnti qof
	UEPH. Complex	Capitol Senate	Home Depai	Capitol Electrical	Capitol HVAC	Capital Sprinkler	Protect
<u>1 </u>	16,430.763	90,557	5,040,379	1,944,646	298,050	\$ 7,315,964	Total contract price
\$ 26,957,979	14.783.976	67,821	4,902,670	1,414,085	223, 160	\$ 5,566,247	Estimated lotal direct contract costs
\$ 4.162.369	1.646.787	22,736	137,709	530,561	74,870	\$ 1,749,717	Ealimeted total contract earnings before indirect costs
\$_11_174_B27	456,346	34,345	4,034,072	1,286,482	92,420	\$ 5,271,160	Direct Contract contract contract contract contract contract 11, 1995
1, 2,346,304	50,832	11,514	113,311	482,685	31,004	\$ 1,656,956	Inception to December 31, 1996 Contract earnings scorused to December 31, 1999 before Indirect costs Dec
5 13 ES 1 099	551.917	57,220	4,562,418	1,601,364	161,922	\$ 6,716,258	1996 Billings to December 31, 1988
\$ 379 663				167,803		\$ 211,860	Coate and Billings estimated exemple coats and billings estimate for billings estimate of billings earnings
इ. इंटर हुउ।	44 737	11,361	415,005		\$ 38,498		Billings in society of costs and estimated earnings
<u> 11.913.597</u>	507, 180	45,859	4,147,383	1,769,167	123,424	\$ 5,320,584	Year end Revenues somed
<u>1,9771,710</u> <u>1,2141,887</u>	456,346	34,345	4,034,072	1,286,482	92,420	\$ 5,320,594 \$ 3,868,043 \$ 1,452,541	Year ended December 31, 1998. Gro Direct pric coad of bet nuce revenues indis med earned co
<u>\$ 2 141,887</u>	50 832	11,514	113,311	482,585	31,004	\$ 1,452,541	1998 Gross profit before indirect costs

### **EXHIBIT B**

YEARS ENDED DECEMBER 31, 1997 AND 1996

YEARS ENDED DECEMBER 31, 1997 AND 1996

· \*\*=

### CONTENTS

	Page
Independent auditors' report	
Financial statements:	
Balance sheets	:
Statements of income	
Statements of shareholder's equity	•
Statements of cash flows	5-4
Notes to financial statements	7-1
Accompanying information to financial statements:	
Cost of contracts —	< -42-13
General and administrative expenses	. 14
Earnings from contracts	. 18
Completed contracts	16
Contracts-in-progress	17



### Independent Auditors' Report

Board of Directors
CCI Construction Company, Inc.
Mechanicsburg, Pennsylvania

We have audited the accompanying balance sheets of CCI Construction Company, Inc. as of December 31, 1997 and 1996 and the related statements of income, shareholder's equity and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of CCI Construction Company, Inc. as of December 31, 1997 and 1996 and the results of its operations and its cash flows for the years then ended, in conformity with generally accepted accounting principles.

Our audits of the financial statements were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Brown Schultz

February 10, 1998

CERTIFIED PUBLIC ACCOUNTANTS
AIRO
BURGARYS ADVISORS

A PROFESSIONAL CORPORATION

1011 MUMMA ROAD WORNI FYSIKURG, PA 17041

PO BOX A7845 HARRISBURG, PA 17106-7845 717-741-7171 PA: 400-214-7340 FAX: 717-737-4455

> 2501 DREGOM PARE SUITT THREE LANKASTER, PA 17401 217-548-4375 FAX: 217-546-4712

### BALANCE SHEETS - DECEMBER 31, 1997 AND 1996

### **ASSETS**

	1997	<u>1996</u>
Current assets:		
Cash and cash equivalents	<b>\$ 1,128,337</b>	\$ 3,346,115
Investments in marketable securities	3,702,992	1,803,677
Accounts receivable, trade:		
Customers:		
Current	8,230,674	2,606,101
Retained	1,121,610	954,777
Shareholder		268,583
Affillates	3,485	9,570
Note receivable	22,569	31,689
Costs and estimated earnings in excess of billings		
on uncompleted contracts	1,072,281	379,663
Prepald expenses	6,185	53,232
Shop Inventory	639	
Total current assets	15,288,772	<u>9,453,407</u>
Property and equipment:		
Automobiles and trucks	427,342	279,361
Fumiture	<b>553,58</b> 7	654,220
Machinery and equipment	1, <b>323,23</b> 3	187,559
Other	<u> </u>	14,682
	2,376,615	1,135,822
Less accumulated depreciation	<u>920,919</u>	<u>956,849</u>
	<u>1,455,696</u>	<u>178,973</u>
	<u>\$ 16.744.468</u>	<u>\$_9.632,380</u>

See notes to financial statements.

### LIABILITIES AND SHAREHOLDER'S EQUITY

	1997	1996
Current liabilities:		
Accounts payable, trade:		
Vendors:		
Current	<b>\$</b> 7,846,395	\$ 2,777,935
Retained	1,078,950	1,232,823
Affillates		2,300
Notes payable	815,781	
Accrued expenses	808,601	278,159
Taxes withheld and accrued	<b>58,02</b> 3	10,857
Billings in excess of costs and estimated earnings on	204.004	***
uncompleted contracts	681,924	509,631
Total liabilities (all current)	<u>11,289,674</u>	<u>4,811,705</u>
Shareholder's equity:		
Common stock, \$1 par, 1,000 shares authorized;		
39 shares issued and outstanding	39	39
Capital in excess of par	9,758	9,758
Retained earnings	5,208,489	4,768,011
Unrealized gain on marketable securities	236,508	<u>42,867</u>
	5,454,794	4,820,675
	<u>\$ 16.744.468</u>	<u>\$ 9,632,380</u>

## STATEMENTS OF INCOME

## YEARS ENDED DECEMBER 31, 1997 AND 1996

ı	1997	<u>1996</u>
	\$ 34,921,676	\$ 24,465,870
Revenue	<u>32,617,473</u>	<u>23,146,686</u>
Cost of contracts	2,304,203	1,319,184
Gross profit	1,954,380	1,180,087
General and administrative expenses	349,823	139,097
Income from operations		
Other income (expense): Investment Miscellaneous	367,538 ( 1,546)	275,016 17,210
Gain (loss) on sale of: Property and equipment Marketable securities and cash equivalents	( 2,920) ( 6,016)	( 72,051) 3,852
Walkerable accounted and provide	<u>357,056</u>	224,027
Net income	<u>\$ 706,879</u>	<u>\$ 363,124</u>

Case 1:01-cv-00813-CCC	Document 1	Filed 05/09/2001	Page 38 of 76

CCI CONSTRUCTION COMPANY, INC.

STATEMENTS OF SHAREHOLDER'S EQUITY

1996
A P
1997
R 31,
EMBE
띰
CEC
RS EI
YEA

Balance, December 31, 1995  Net income Distributions  Unrealized gain on marketable securities  Balance, December 31, 1996  Net income  Distributions	Shares of common stock \$ 39	Capital In excess of par \$ 9,758	Retained earnings \$ 4,465,253 363,124 ( 60,366) 4,768,011 706,879 ( 266,401)	Unrealized gain on marketable securities \$ 26,679 42,867	\$ 4,501,729 \$ 4,501,729 ( 60,366) 16,188 4,820,675 706,879 ( 266,401)
Unrealized gain on marketable securities	1			0 20	
Balance, December 31, 1997	\$ 38	\$ 9.758	\$ 9.758 \$ 5.208.489	\$ 236,508	\$ 5,454,794

See notes to financial statements.

## STATEMENTS OF CASH FLOWS

## YEARS ENDED DECEMBER 31, 1997 AND 1996

	1997	1996
Cash flows from operating activities:		
Net income	<u>\$ 706,879</u>	<u>\$ 363,124</u>
Adjustments:	450 F04	00.045
Depreciation	156,504	96,945
(Gain) loss on sale of:	0.000	30.054
Property and equipment	2,920	72,051
Marketable securities	6,293	( 186)
(increase) decrease in:		90.000
Marketable securities	/ E E4E 720\	80,000 2,235,604
Accounts receivable	( 5,516,738)	2,235,504
Costs and estimated earnings in excess of billings	( 692,618)	379,992
on uncompleted contracts	47,047	50,809
Prepaid expenses	(639)	50,003
Shop Inventory Increase (decrease) in:	( 000)	
Accounts payable	4,912,287	( 3,113,074)
Accrued expenses	530,442	174,811
Taxes withheld and accrued	47,166	( 17,511)
Billings in excess of costs and estimated earnings	47,100	( 17,011)
on uncompleted contracts	172,293	232,802
arr arregin proces perference		
Total adjustments	( 335,043)	192,243
Net cash provided by operating activities	<u>371,836</u>	555,367
Cash flows from investing activities:		
Purchase of investments	(11,093,130)	( 100,681)
Proceeds from sale and maturities of investments	9,381,163	775,348
Issuance of note receivable	.,,	( 35,000)
Repayment of note receivable	9,120	3,311
Purchase of property and equipment	( 560,929)	( 37,196)
Proceeds from sale of property and equipment	13,864	7,275
Net cash provided by (used in) investing activities	(_2,249,912)	613,057

(continued)

STATEMENTS OF CASH FLOWS (CONTINUED)
YEARS ENDED DECEMBER 31, 1997 AND 1996

	_	1997		1996
Cash flows from financing activities: Distributions to shareholder Repayment of notes payable	\$( 	266,401) 73,301)	\$(	60,366)
Net cash used in financing activities	<u>(</u>	339,702)	۲	60,366)
Net increase (decrease) in cash and cash equivalents	(	2,217,778)	1	,108,058
Cash and cash equivalents, beginning of year		<u>3,346,115</u>	2	,238,057
Cash and cash equivalents, end of year	\$_	<u>1,128.337</u>	<u>\$_3</u>	.346.115
Supplemental disclosure of cash flow information: Cash paid during the year for interest	\$	1,707	\$	1,462
Noncash activities:  Net unrealized gain on marketable securities  (see statements of shareholder's equity)	\$	193,641		16,188
Notes payable totaling \$889,082 were incurred for the acquisition of new equipment				

## NOTES TO FINANCIAL STATEMENTS

## YEARS ENDED DECEMBER 31, 1997 AND 1996

## 1. Summary of significant accounting policies:

Operations and operating cycle:

The Company constructs and renovates commercial buildings primarily under fixed-price contracts in the northeast United States. The Company's receivables are concentrated among customers in this geographic area. The Company extends <u>credit</u> to its customers and generally requires no collateral.

The length of the Company's contracts varies but is typically between one to two years. In accordance with normal practice in the construction industry, the Company includes asset and liability accounts relating to construction contacts in current assets and liabilities even when such amounts are realizable or payable over a period in excess of one year.

## Use of estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Revenue and cost recognition:

Revenues from construction contracts are recognized on the percentage-of-completion method, measured by the percentage of direct cost incurred to date to estimated total direct cost for each contract. That method is used because management considers direct cost to be the best available measure of progress on the contracts. Because of inherent uncertainties in estimating costs, it is at least reasonably possible that the estimates used will change within the near term.

For purposes of determining percentage of completion estimates, contract costs include all direct material, labor and subcontracting costs and other direct costs related to contract performance. Indirect costs and general and administrative costs are charged to expense as incurred. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are first determined. Changes in Job performance, Job conditions and estimated profitability may result in revisions to costs and income and are recognized in the period in which the revisions are determined. An amount equal to contract costs attributable to claims is included in revenues when realization is probable and the amount can be reliably estimated.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED DECEMBER 31, 1997 AND 1996

## 1. Summary of significant accounting policies (continued):

Revenue and cost recognition (continued):

The asset, "Costs and estimated earnings in excess of billings on uncompleted contracts," represents revenues recognized in excess of amounts billed. The liability, "Billings in excess of costs and estimated earnings on uncompleted contracts," represents billings in excess of revenues recognized.

## Cash and cash equivalents:

For purposes of reporting cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

## Marketable securities:

Marketable securities are reported at fair value, with unrealized gains and losses excluded from earnings and reported in a separate component of stockholder's equity. Fair value of the marketable securities is based on quoted market prices for those or similar securities or quotes from brokers. Gains and losses are determined using the specific identification method when securities are sold.

## Property and equipment:

Property and equipment are stated at cost. Depreciation is provided using an accelerated method over the estimated useful lives of the assets.

## 2. Cash and cash equivalents:

Cash and cash equivalents consist of the following:

	1	<u>997                                   </u>	_	<u> 1996                                   </u>
Cash	\$	451	\$	792,232
Certificates of deposit				191,723
Money market funds		103,714		887,014
Repurchase agreements, net of cash overdraft of \$601,973		724,172		<u>1,475,146</u>
	<u>\$_1.</u>	28,337	<u>\$_</u> :	<u>3,346,115</u>

6

1

## Cash and cash equivalents (continued): 'n

\$48,396. The money market funds and the repurchase agreements are not insured by the FDIC. The repurchase agreements sold by a At December 31, 1997, the amount of deposits in cash held at the bank exceeded the Federal Deposit Insurance Corporation (FDIC) by bank were held in custody by this bank for the account of CCI Construction Company, Inc. and were invested in securities, which are not

## Marke able securities: er;

The cost or amortized cost and the aggregate fair value of investments in the debt and equity securities at December 31, 1997 and 1996

	Estimated	Iam value	\$ 56,313 \$ 1,537,887	265,790	\$ 1,803,677
			e 66,313		\$ 66.313
•	Gross unrealized	100	) PS 1	12,059	\$ 23,446
	Cost or amortized cost	1 480 081	00'70	277,849 12,059	\$ 1.Z60.810
	Estimated fair value	\$ 18,845 \$ 253,465 \$ 3.623.100 \$ 1482.081 \$ 44.005		7897	1 \$ 3,702,892 \$ 1,780,810 \$ 23,446 \$ 68,313 \$ 1,803,677
1997	Gross unrealized gains	\$ 253,465			\$ 253,465
16	Gross unrealized losses	\$ 16,845	5		<b>5.16.</b> 957
	Cost or amortized cost	\$ 3,386,480	80 004		3 3 406 464
		Available-for-sale securities: Mutual funds	Obligations of states and political subdivisions		

The available-for-sale debt securities at December 31, 1997 are due after ten years. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penaltles.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## YEARS ENDED DECEMBER 31, 1997 AND 1996

## 3. Marketable securities (continued):

		_	1997	_	1996
	Cost of securities sold	\$	9,387,456	\$	
	Proceeds from sale		9,381,163		775,347
	Gross realized gains				12,047
	Gross realized losses		6,293		11,862
4.	Uncompleted contracts:				
		1	997		1996
	Contract costs	\$ 27,	920,734	\$ 11	,174,827
	Estimated earnings thereon	<u> </u>	638,199	2	<u>,346,304</u>
	•	29,	558,933	13	,521,131
	Less billings applicable thereto	<u>29,</u>	<u>168,576</u>	<u>13</u>	<u>,651,099</u>
		<u>s</u>	<u>390,357</u>	<u>\$(</u>	129,968)
	Included in the balance sheet as:				
	Costs and estimated earnings in excess of billings on				
	uncompleted contracts	\$ 1,	072,281	\$	379,663
	Billings in excess of costs and estimated earnings on				
	uncompleted contracts		<u>681,924</u> )		<u>509,631</u> )
		<u>s</u>	<u>390,357</u>	\$(	129,968)

## 5. Notes payable:

Equipment is pledged as collateral for these notes which require monthly installments of \$74,600, including interest at 1.27%, through December 1998.

## 6. Line of credit:

The Company has available a \$1,000,000 unsecured line of credit expiring on April 30, 1998 which requires interest at the bank's prime rate. The Company has no outstanding balance on the line at December 31, 1997.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## YEARS ENDED DECEMBER 31, 1997 AND 1996

## 7. Rent expense:

Various equipment and operating facilities are leased under noncancelable agreements. Total rent expense for all leases, including the related party lease discussed in Note 8, was \$432,492 and \$120,623 in 1997 and 1996, respectively.

The aggregate minimum rental commitments under all noncancelable leases at December 31, 1997 are as follows:

<u>Amount</u>
\$ 95,796 21,730

## 8. Related party transactions:

The Company leased an operating facility from a related party, Old Gettysburg Associates II through November 30, 1996. The sole shareholder of the Company has a 20% partnership interest in Old Gettysburg Associates II. Total rent expense relating to this facility for 1996 was \$71,864.

Effective December 1, 1996, the Company began leasing an operating facility owned by its sole shareholder on a year-to-year basis. The lease requires an annual rental payment of \$45,000. Rent expense for this facility was \$45,000 and \$3,750 for 1997 and 1996, respectively. At December 31, 1996, the sole shareholder was billed \$268,270 for costs incurred by the Company relating to renovations made to this operating facility. This balance was paid in 1997.

During 1997, the Company incurred warranty insurance expense of \$825,000 with Pennsylvania Contractors Insurance Company, a corporation under common control. These costs are allocated as direct cost of contracts.

## 9. Income taxes:

No provision has been made for federal or state income taxes. Under provisions of the Internal Revenue Code and the Commonwealth of Pennsylvania Tax Act, the Company has elected not to be taxed as a corporation and the sole shareholder has consented to include the income in his individual return.

## **COST OF CONTRACTS**

## YEARS ENDED DECEMBER 31, 1997 AND 1996

		1997	1996
Direct costs:			
Labor		\$ 2,886,054	\$ 1,726,413
Payroll taxes		335,936	183,327
Employee benefits		677,477	207,848
Equipment		41,373	
Equipment rental		381,924	7,437
Materials		4,259,253	2,031,948
Other		1,679,129	753,330
Subcontractors		22,099,706	<u> 17,773,935</u>
		32,360,852	22,684,238
Indirect costs:			
Salaries		86,208	174,179
Payroli taxes		11,217	1 <del>9</del> ,727
Employee benefits		8,324	13,044
Blueprints		6	703
Depreciation		95,723	28,576
Dues and permits		710	293
Employee recruitment		7,151	1,702
insurance		716	1,718
Miscellaneous			706
Office supplies and expense	_	8,112	2,515
Postage		253	1,790
Professional services			131,915
Rent		8,636	36,360
Repairs and maintenance		3,648	4,324
Safety		2,157	128
Telephone		11,802	16,446
Temporary help			581

(continued)

COST OF CONTRACTS (CONTINUED)

## YEARS ENDED DECEMBER 31, 1997 AND 1996

	1997	1996
Indirect costs (continued): Trade books and journals	\$ 556	\$ 89
Training and seminars Travel and entertainment Utilities	728 1,413	122 440 2,014
Warehouse expenses — Warranty service	9,261	776 24,300
	256,621	462,448
Total cost of contracts	<u>\$ 32.617.473</u>	<u>\$ 23,146,686</u>

## GENERAL AND ADMINISTRATIVE EXPENSES

## YEARS ENDED DECEMBER 31, 1997 AND 1996

	1997	1996
Salaries:	\$ 1,038,273	\$ 271,680
Officers	410,023	399,009
Office	73,399	46,920
Payroll taxes		
Employee:	33,722	38,686
Benefits	2,237	322
Recruitment	1,038	1,746
Advertising	3,667	3,273
Bank charges	13,507	4,712
Blueprints	1,098	<b>85</b> 5
Company sponsored activities	3,030	2,298
Contributions	60,781	68,369
Depreciation	8,058	8,150
Dues	12,162	15,148
Insurance	44,270	46,230
Licenses and taxes	265	268
Miscellaneous	18,875	11,099
Office supplies	7,914	9,305
Postage	95,337	98,874
Professional services	33,744	45,930
Rent	7,689	11,582
Repairs and maintenance	31,328	<sup>•</sup> 59,435
Telephone	<b>22,99</b> 5	20,809
Trade books and journals	1,086	4,257
Training and seminars	5,948	9,737
Travel and entertainment	2 <u>3,934</u>	<u>1,393</u>
Utilities		
Total general and administrative expenses	<u>\$ 1,954,380</u>	<u>s_1.180.087</u>

## **EARNINGS FROM CONTRACTS**

## YEAR ENDED DECEMBER 31, 1997

	Revenues eamed	Cost of revenues eamed	Gross profit
Contracts completed during the year	\$ 4,940,855	\$ 4.076,410 (a)	\$ 864,445
Contracts-in-progress at year-end	29,051,753	27,464,386 (a)	1,587,367
Construction management contracts	45,890	31,325 (a)	14,565
Time and material jobs	<u>883,178</u>	788,731 (a)	94,447
	34,921,676	32,360,852	2,560,824
Indirect costs		256,621	256,621
	<u>\$ 34.921.676</u>	<u>\$ 32.617.473</u>	\$ 2,304,203

<sup>(</sup>a) Excludes indirect costs not allocated to specific jobs.

## COMPLETED CONTRACTS

## YEAR ENDED DECEMBER 31, 1997

			Ş	tract totals			<u>a</u>	Before January 1, 1897	1. 189	۷.		2 5	ring th	During the year ended December 31, 1997	94ed
				Cost of	Gross prof	E E		Cost of	Į	Gross profit			రి	Cost of	Gross profit
9		Revenues	-	evenues	before	ø	Revenues	rovenues	ø	before	Rev	Revenues	feve	revenues	before
number	Contract	решее	1	earmed	indirect costs	costs	eamed	ваттер		ndirect costs	8	earned	8	i	indirect costs
418	Capital Sprinkler - A	\$ 7,808,778	<b>*</b>	5,835,467	\$ 1,873,309	<b>\$</b>	6,928,118	\$ 5,271,160	•	1,656,958	~ 8	880,658	⊕	664,307	\$ 216,351
<del>4</del> 8	Capital HVAC	204,058	_	103,588	Ş	100,470	123,424	82,420	8	31,004		80.634 463		11,169	69,466
<del>7</del>	Cepital Electrical	2,460,065		1,729,583	<u>ج</u>	730,482	1,769,167	1,286,482	<b>£</b> 82	482,685	Ø	690,898	4	443,101	247,797
23	Home Depot	5,200,440	_	5,034,557	흈	165,883	4,147,383	4,034,072	2/2	113,311	0.	053 057	0	000 485	52,572
Ŝ	Capital Senate	93,741	_	47,294	#	48,447	45,859	34,345	25	11,514		47,882	•	12,949	34,933
<b>8</b>	Capital Sprinkler - H	191,714	_	178,131	=======================================	13,583					-	191,714	-	178,131	13,583
437	Capital renovation	1,290,074	_	1,149,938	<b>∓</b>	140,138					-	290,074	-	149,938	140,136
442	Capital porticoes	705,938	~, 	616,331	86	89,607					~	705,938	œ	616,331	69,607
		\$ 17,954,806	<b>~</b>	14,794,889	\$ 3,159,917		13013951	\$ 10,Z18,479		\$ 2.295,472	4.9	\$ 4,940,855	\$ 40	4.076.419	\$ 864,445

## CONTRACTS-IN-PROGRESS

**DECEMBER 31, 1997** 

Gross	profit (loss) before	indirect costs	\$ 1,804,422	(956,23	88	31300	130730	
Year ended December 33	Direct cont of	camed	\$ 15,422,131	4,169,371	515,73	411,608	\$ 22.454.300	
Year end		Revenues	\$ 17,258,553	4,096,415	554,419 520,139	116,513	5210052	
1,1997	encess of	extimated centrals		\$ 262,682 263,256		155.077	\$ 1891.524	
December 3	Costs and estimated	eenthings course on to to the course of the	\$ 063,791		45,221	118,513	\$ 1072.281	
	ı	6ngs to	2 16 899 942	8,337,295	100,198 500,198	COC. 5.7.1	200,000	47 C
Increasing to December 31, 1997	Contract earnings	December 31, 1997 before	Indirect Casis	( 234,619)	( 82,956) 33,165	8 <u>6</u>	2000	2 163 133
3		contract costs to		\$ 15,878,479 6,309,222	₹		411,509	27,020,734
	Estimated	total confract eemings (loss) before	indirect conta	\$ 2,012,321	82.858)	12,807	469.208	\$ 250,000
		Estimated trial direct	contract costs	\$ 16,948,701	10,440,743	1,374,859	6.391.785	2 22 25
		100		\$ 18,981,022	10,269,145	381,666	_	\$ 56747.213
		-	Project	U.E.P.H. Complex	Mahanoy Prison Houtzdale Prison	Outbook Points U.E.P.H. Headquartens	Johnstown Lord Fairfax	į
			do.	*	8 9	<b>3 2</b>	8 4	į

## **EXHIBIT C**

YEARS ENDED DECEMBER 31, 1998 AND 1997

## YEARS ENDED DECEMBER 31, 1998 AND 1997

## CONTENTS

	Page
Independent auditors' report	1
Financial statements:	
Balance sheets	2
Statements of income	3
Statements of shareholder's equity	4-5
Statements of cash flows	6-7
Notes to financial statements	8-13
Accompanying information to financial statements:	
Cost of contracts	14
General and administrative expenses	15
Earnings from contracts	16
Completed contracts	17
Contracts-in-progress	18

Filed 05/09/2001

## Independent Auditors' Report

Board of Directors CCI Construction Company, Inc. Mechanicsburg, Pennsylvania

We have audited the accompanying balance sheets of CCI Construction Company, Inc. as of December 31, 1998 and 1997 and the related statements of income, shareholder's equity and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of CCI Construction Company, Inc. as of December 31, 1998 and 1997 and the results of its operations and its cash flows for the years then ended, in conformity with generally accepted accounting principles.

Our audits of the financial statements were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Brown I chity Sheridan ! Fritz February 10, 1999

CERTIFIED PUBLIC ACCOUNTANTS BUSINESS ADVISORS

A PROFESSIONAL CORPORATION

1011 MEMMA ROAD WORMLEYSBURG, PA 7043

PO 8CX 57965 HARRISBURG PA 17106-7865 7177617171 PA 800-794-7360 FAX: 717-737-6655

> 1725 OREGON PIKE LANCASTER, PA 17601 717-560-8375 PA: 800-294-7360 FAX: 717-560-8712

## BALANCE SHEETS - DECEMBER 31, 1998 AND 1997

## **ASSETS**

	1998	1997
Current assets:		
Cash and cash equivalents	\$ 2,429,866	\$ 1,128,337
Investments in marketable securities	631,481	3,702,992
Accounts receivable, trade:	·	, ,
Customers:		
Current	5,964,311	8,230,674
Retained	1,822,224	1,121,610
Affiliates	365,756	3,485
Note receivable		22,569
Costs and estimated earnings in excess of billings		•
on uncompleted contracts	6,341,726	1,072,281
Prepaid expenses	170,232	6,185
Shop inventory	38 <u>,161</u>	<u>639</u>
Total current assets	<u> 17,763,757</u>	15,288,772
Property and equipment:		
Automobiles and trucks	1,269,567	427,342
Fumiture	851,738	553,587
Machinery and equipment	5,947,290	1,323,233
Other	344,128	72,453
	8,412,723	2,376,615
Less accumulated depreciation	<u>1,651,485</u>	920,919
	6,761,238	1,455,696
Other assets:		
Cash surrender value of officer's life insurance	55,453	
Investments	<u>34,000</u>	
	<u>89,453</u>	
	<u>\$ 24,614,448</u>	<u>\$ 16,744,468</u>

See notes to financial statements.

## LIABILITIES AND SHAREHOLDER'S EQUITY

	1998	1997
Current liabilities: Accounts payable, trade:		
Current Retained Notes payable	\$ 10,974,274 2,180,967	\$ 7,846,395 1,078,950 815,781
Current portion of long-term debt	1,338,280	015,701
Accrued expenses Taxes withheld and accrued Billings in excess of costs and estimated earnings on	333,060 91,601	808,601 58,023
uncompleted contracts	288,208	681,924
	<del></del>	
Total current liabilities	15,206,390	11,289,674
Long-term debt, net of current portion	<u>4,164,375</u>	
Total liabilities	<u>19,370,765</u>	<u>11,289,674</u>
Shareholder's equity:  Common stock, \$1 par, 1,000 shares authorized;		
39 shares issued and outstanding	39 9,758	39
Capital in excess of par Retained earnings	5,254,834	9,758 5,208,489
Accumulated other comprehensive income (loss), unrealized gain (loss) on marketable securities	( 20,948)	236,508
	<u>5,243,683</u>	5,454,794
	\$ 24,614,448	<u>\$ 16,744,468</u>

## STATEMENTS OF INCOME

## YEARS ENDED DECEMBER 31, 1998 AND 1997

	1998	<u>1997</u>
Revenue	\$ 52,534,453	\$ 34,921,676
Cost of contracts	<u>51,145,382</u>	32,617,473
Gross profit	1,389,071	2,304,203
General and administrative expenses	1,505,700	1,954,380
Income (loss) from operations	<u>( 116,629</u> )	349,823
Other income (expense): Gain (loss) on sale of:		
Marketable securities and cash equivalents	260,927	( 6,016)
Property and equipment	10,069	( 2,920)
Interest	( 161,296)	
Investment	151,592	367,538
Miscellaneous	<u>( 85,622</u> )	( 1,546)
	<u>175,670</u>	357,056
Net income	<u>\$ 59,041</u>	\$ 706,879

# STATEMENTS OF SHAREHOLDER'S EQUITY

# YEARS ENDED DECEMBER 31, 1998 AND 1997

(continued)

S

# CCI CONSTRUCTION COMPANY, INC.

# STATEMENTS OF SHAREHOLDER'S EQUITY (CONTINUED)

# YEARS ENDED DECEMBER 31, 1998 AND 1997

	Common stock	Capital in excess of par	Retained eamings	Accumulated other comprehensive income (loss)	Total
Balance, December 31, 1997 (brought forward)	\$ 39	\$ 9,758	\$ 5,208,489	\$ 236,508	\$ 5,454,794
Comprehensive loss:  Net income  Other comprehensive income (loss):			59,041		59,041
Unrealized holding gains arising during the period on marketable securities Less reclassification adjustment				3,469 ( 260,925)	3,469 ( <u>260,925)</u>
					(257,456)
Comprehensive loss					(198,415)
Distributions			( 12,696)		( 12,696)
Balance, December 31, 1998	39	\$ 9,758	\$ 5,254,834	\$( 20,948)	\$ 5,243,683

See notes to financial statements.

## STATEMENTS OF CASH FLOWS

## YEARS ENDED DECEMBER 31, 1998 AND 1997

		1998		1997
Cash flows from operating activities:	_	50.044	•	706 970
Net income —	\$	<u>59,041</u>	<u> </u>	706,879
Adjustments:		700.044		450 504
Depreciation		793,014		156,504
(Gain) loss on sale of:		40.000		0.000
Property and equipment	(	10,069)		2,920
Marketable securities	(	260,927)		6,293
(Increase) decrease in:				
Accounts receivable		1,203,478	(	5,516,738)
Costs and estimated earnings in excess of billings				
on uncompleted contracts	(	5,269,445)	(	692,618)
Prepaid expenses	(	164,047)		47,047
Shop inventory	(	37,522)	(	639)
Cash surrender value of officer's life insurance	(	55,453)		
Increase (decrease) in:				
Accounts payable		4,229,896		4,912,287
Accrued expenses	(	475,541)		530,442
Taxes withheld and accrued		33,578		47,166
Billings in excess of costs and estimated earnings				
on uncompleted contracts	_(	393,716)		172,293
on another to the control of the con				
Total adjustments	7	406,754)	7	335,043)
Net cash provided by (used in) operating activities	1	347,713)		371,836
Cash flows from investing activities:				
Purchase of:				
Investments	(			11,093,130)
Property and equipment	. (	98,793)	(	
Repayment of note receivable		22,569		9,120
Proceeds from:				
Sale and maturities of investments		3,202,652		9,381,163
Sale of property and equipment	_	<u> 28,502</u>		1 <u>3,864</u>
, , , , , , , , , , , , , , , , , , , ,				
Net cash provided by (used in) investing activities	_	2,993,260	7	2,249,912)

(continued)

## STATEMENTS OF CASH FLOWS (CONTINUED) YEARS ENDED DECEMBER 31, 1998 AND 1997

	1998	1997
Cash flows from financing activities: Distributions to shareholder Proceeds from issuance of notes payable and long-term debt Repayment of notes payable and long-term debt	\$( 12,696) 17,990,666 <u>(19,321,988</u> )	\$( 266,401) ( 73,301)
Net cash used in financing activities	<u>( 1,344,018</u> )	( 339,702)
Net increase (decrease) in cash and cash equivalents	1,301,529	( 2,217,778)
Cash and cash equivalents, beginning of year	1,128,337	<u>3,346,115</u>
Cash and cash equivalents, end of year	<u>\$ 2,429,866</u>	<u>\$ 1,128,337</u>
Supplemental disclosure of cash flow information:  Cash paid during the year for interest	<b>\$</b> 161,296	<b>\$</b> 1,707
Noncash activities:  Net increase (decrease) in unrealized gain on marketable securities  (see statements of shareholder's equity)	<b>\$</b> ( 257,456)	\$ 193,641
Notes payable incurred for the acquisition of new equipment	\$ 6,018,196	\$ 889,082

## NOTES TO FINANCIAL STATEMENTS

## YEARS ENDED DECEMBER 31, 1998 AND 1997

## 1. Summary of significant accounting policies:

## Operations and operating cycle:

The Company constructs and renovates commercial buildings primarily under fixed-price contracts in the eastern United States. The Company's receivables are concentrated among customers in this geographic area. The Company extends credit to its customers and generally requires no collateral.

The length of the Company's contracts varies but is typically between one to two years. In accordance with normal practice in the construction industry, the Company includes asset and liability accounts relating to construction contacts in current assets and liabilities even when such amounts are realizable or payable over a period in excess of one year.

## Use of estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Revenue and cost recognition:

Revenues from construction contracts are recognized on the percentage-of-completion method, measured by the percentage of direct cost incurred to date to estimated total direct cost for each contract. That method is used because management considers direct cost to be the best available measure of progress on the contracts. Because of inherent uncertainties in estimating costs, it is at least reasonably possible that the estimates used will change within the near term.

For purposes of determining percentage of completion estimates, contract costs include all direct material, labor and subcontracting costs and other direct costs related to contract performance. Indirect costs and general and administrative costs are charged to expense as incurred. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are first determined. Changes in job performance, job conditions and estimated profitability may result in revisions to costs and income and are recognized in the period in which the revisions are determined. An amount equal to contract costs attributable to claims is included in revenues when realization is probable and the amount can be reliably estimated.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED DECEMBER 31, 1998 AND 1997

## 1. Summary of significant accounting policies (continued):

Revenue and cost recognition (continued):

The asset, "Costs and estimated earnings in excess of billings on uncompleted contracts," represents revenues recognized in excess of amounts billed. The liability, "Billings in excess of costs and estimated earnings on uncompleted contracts," represents billings in excess of revenues recognized.

## Cash and cash equivalents:

For purposes of reporting cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

## Marketable securities:

Marketable securities are reported at fair value, with unrealized gains and losses excluded from earnings and reported in a separate component of stockholder's equity. Fair value of the marketable securities is based on quoted market prices for those or similar securities or quotes from brokers. Gains and losses are determined using the specific identification method when securities are sold.

## Property and equipment:

Property and equipment are stated at cost. Depreciation is provided using straight-line and accelerated methods over the estimated useful lives of the assets.

## Change in presentation:

During 1998, the Company adopted Statement of Financial Accounting Standards No. 130, Reporting Comprehensive Income (SFAS No. 130). SFAS No. 130 requires the reporting of comprehensive income in addition to net income from operations. Comprehensive income is a more inclusive financial reporting methodology that includes disclosure of certain financial information that historically has not been recognized in the calculation of net income. SFAS No. 130 requires that the earlier year provided for comparative purposes be reclassified to conform to the statement.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## YEARS ENDED DECEMBER 31, 1998 AND 1997

## 2. Cash and cash equivalents:

Cash and cash equivalents consist of the following:

	<u> 1998</u>	<u> 1997</u>
Cash	\$ 374,464	\$ 451
Money market funds	1,035	403,714
Repurchase agreements	<u> 2,054,367</u>	724,172
	<u>\$ 2,429,866</u>	<u>\$ 1,128,337</u>

At December 31, 1998, the amount of deposits in cash held at the bank exceeded the Federal Deposit Insurance Corporation (FDIC) insurance by \$867,883. The money market funds and the repurchase agreements are not insured by the FDIC. The repurchase agreements sold by a bank were held in custody by this bank for the account of CCI Construction Company, Inc. and were invested in securities, which are not pledged as collateral.

## 3. Marketable securities:

The cost or amortized cost and the aggregate fair value of investments in the debt and equity securities at December 31, 1998 and 1997 are as follows:

			1998	
		Cost or amortized cost	Gross unrealized losses	Estimated fair value
Available-for-sale securities, mutual funds		<u>\$ 652,429</u>	<u>\$ 20,948</u>	<u>\$ 631,481</u>
			1997	
	Cost or amortized cost	Gross unrealized losses	Gross unrealized gains	Estimated fair value
Available-for-sale securities: Mutual funds Obligations of states and political	\$ 3,386,480	\$ 16,845	\$ 253,465	\$ 3,623,100
subdivisions	80,004	112		79,892
	\$ 3,466,484	<u>\$ 16,957</u>	<u>\$ 253,465</u>	\$ 3,702,992

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## YEARS ENDED DECEMBER 31, 1998 AND 1997

## 3. Marketable securities (continued):

		1998	1997
	Cost of securities sold Proceeds from sale Gross realized gains Gross realized losses	\$ 2,941,725 3,202,652 262,391 1,464	\$ 9,387,456 9,381,163 6,293
4.	Uncompleted contracts:		
		1998	1997
	Contract costs Estimated earnings thereon Less billings applicable thereto	\$ 42,225,606 3,130,223 45,355,829 39,302,311	\$ 27,920,734 1,638,199 29,558,933 29,168,576
		\$ 6,053,51B	<b>\$</b> 390,357
	Included in the balance sheet as:  Costs and estimated earnings in excess of billings on uncompleted contracts  Billings in excess of costs and estimated earnings on uncompleted contracts	\$ 6,341,726 ( 288,208) \$ 6,053,518	\$ 1,072,281 ( 681,924) \$ 390,357
5.	Long-term debt:		
	Long-term debt consists of the following:		
			1998
	Obligations to various financing corporations due in current monthly installments totaling \$116,074, including interest at fixed rates approximating 7%. The notes, which are secured by the financed equipment, mature at various dates through August 2003.		\$ 3,964,581

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## YEARS ENDED DECEMBER 31, 1998 AND 1997

## 5. Long-term debt (continued):

	1998
Borrowings under a \$2,000,000 bank equipment line of credit are secured by the financed equipment. The agreement requires the December 31, 1998 balance to be repaid by December 2003 in monthly installments of \$30,238, including	
interest at a fixed rate of 6.7%.	<u>\$ 1,538,074</u>
Total long-term debt	5,502,655
Less current portion	1,338,280
Long-term debt portion	<u>\$ 4,164,375</u>

Aggregate principal payments due on long-term debt for the five years subsequent to December 31, 1998 are as follows:

1999	\$ 1,338,280
2000	1,415,424
2001	1,242,569
2002	961,559
2003	<u>544,823</u>
	\$ 5.502 655

## 6. Operating line of credit:

The Company has available a \$2,000,000 unsecured operating line of credit expiring on April 30, 1999 which requires interest at the bank's prime rate less 1/2%. The Company has no outstanding balance on the line at December 31, 1998.

## 7. Rent expense:

Various equipment and operating facilities are leased under noncancellable agreements. Total rent expense for all leases, including the related party lease discussed in Note 8, was \$1,689,666 and \$432,492 in 1998 and 1997, respectively.

The aggregate minimum rental commitments under all noncancellable leases at December 31, 1998 totaling \$28,639 are due in 1999.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED) YEARS ENDED DECEMBER 31, 1998 AND 1997

## 8. Related party transactions:

The Company is leasing an operating facility owned by its sole shareholder through March 31, 1999. The lease requires a monthly rental payment of \$4,037. Rent expense for this facility was \$48,444 and \$45,000 for 1998 and 1997, respectively.

Effective April 1, 1999, the Company will begin leasing an operating facility from Mechanicsburg Land Company, which is owned by the Company's sole shareholder, on a year-to-year basis. The initial lease, which expires December 31, 1999, requires monthly lease payments of \$14,329. Additionally, the Company entered into a contract for the construction of this facility with Mechanicsburg Land Company. Billings of \$339,203 were included in accounts receivable as of December 31, 1998.

During 1997, the Company incurred warranty insurance expense of \$825,000 with Pennsylvania Contractors Insurance Company, a corporation under common control. These costs are allocated as direct cost of contracts. There were no such costs in 1998.

During 1998, two insurance claims for contract losses incurred of \$900,000 were paid by Pennsylvania Contractors Insurance Company. These claims were covered under the terms of a remedial work period insurance policy.

In addition, Pennsylvania Contractors Insurance Company has guaranteed a claim of \$1,162,460 filed by the Company with a contract owner. If the owner fails to pay all or any part of this claim, the insurance company will pay the unpaid portion.

## 9. Income taxes:

No provision has been made for federal or state income taxes. Under provisions of the Internal Revenue Code and the Commonwealth of Pennsylvania Tax Act, the Company has elected not to be taxed as a corporation and the sole shareholder has consented to include the income in his individual return.

## 10. Year 2000 issues:

Like any other company, advances and changes in available technology can significantly affect the business and operations of the Company. A challenging problem exists as many computer systems worldwide do not have the capability of recognizing the year 2000 or years thereafter. No easy technology "quick fix" has yet been developed for this problem. While the Company has not requested verification of its year 2000 status from its auditors, it believes its computer systems will effectively deal with transactions in the year 2000 and beyond. This "Year 2000 Computer Problem" creates risk for the Company from unforeseen problems from third parties with whom the Company deals on financial transactions. Failures of the third parties' computer systems could have an impact to the Company's ability to conduct its business. The effect, if any, is unknown at this time.

## **COST OF CONTRACTS**

## YEARS ENDED DECEMBER 31, 1998 AND 1997

	1998	1997
Direct costs:		
Labor	<b>\$</b> 6,457,982	\$ 2,886,054
Payroll taxes	702,129	335,936
Employee benefits	667,59 <b>7</b>	677,477
Equipment	111,207	41,373
Equipment rental	1,625,224	381,924
Materials	10,371,108	4,259,253
Other	1,745,316	1,679,129
Subcontractors	<u>27,802,562</u>	22,099,706
	49,483,125	32,360,852
Indirect costs:		
Salaries	528,517	86,208
Payroli taxes	61,224	11,217
Employee benefits	70,560	8,324
Blueprints	163	6
Depreciation	687,512	95,723
Dues and permits	5,340	710
Employee recruitment	44,621	7,151
Insurance	4,486	716
Office supplies and expense	53,393	8,112
Postage	2,187	253
Professional services	37,338	
Rent	40,731	8,636
Repairs and maintenance	12,655	3,648
Safety	2,732	2,157
Telephone	28,926	11,802
Temporary help	7,591	
Trade books and journals	1,892	556
Training and seminars	8,303	
Travel and entertainment	10,290	728
Utilities	10,397	1,413
Warehouse expenses	43,399	9,261
	1,662,257	256,621
Total cost of contracts	<u>\$ 51,145,382</u>	<u>\$ 32,617,473</u>

## GENERAL AND ADMINISTRATIVE EXPENSES

## YEARS ENDED DECEMBER 31, 1998 AND 1997

	_	1998	1997
Salaries:			
Officers	\$	353,939	\$ 1,038,273
Office		480,807	410,023
Payroll taxes		60,247	73,399
Employee:			
Benefits		53,857	33,722
Recruitment		4,379	2,237
Advertising		3,067	1,038
Bad debt		22,569	
Bank charges		5,111	3,667
Blueprints		17,551	13,507
Company sponsored activities		2,373	1,098
Contributions		14,220	3,030
Depreciation		105,502	60,781
Dues		16,335	8,058
Insurance		12,399	12,162
Licenses and taxes		44,559	<del>44</del> ,270
Miscellaneous			265
Office supplies		50,617	18,875
Postage		8,967	7,914
Professional services		109,543	95,337
Rent		23,711	33,744
Repairs and maintenance		6,555	7,689
Telephone		19,164	31,328
Temporary help		1,719	
Trade books and journals		24,222	22,995
Training and seminars		5,938	1,086
Travel and entertainment		30,687	5,948
Utilities		<u> 27,662</u>	<u>23,934</u>
Total general and administrative expenses	<u>\$</u>	1,505,700	<u>\$ 1,954,380</u>

## EARNINGS FROM CONTRACTS YEAR ENDED DECEMBER 31, 1998

	Revenues earned	Cost of revenues earned	Gross profit (loss)
Contracts completed during the year	\$ 13,541,950	\$ 13,969,824 (a	) \$( 427,874)
Contracts-in-progress at year-end	38,721,607	35,389,315 (a	) 3,332,292
Construction management contracts	83,777	20, <del>444</del> (a	) 63,333
Time and material jobs	<u>187,119</u>	103,542 (a	83,577
	52,534,453	49,483,125	3,051,328
Indirect costs		1,662,257	( 1,662,257)
	<u>\$ 52,534,453</u>	<u>\$ 51,145,382</u>	<u>\$ 1,389,071</u>

<sup>(</sup>a) Excludes indirect costs not allocated to specific jobs.

## 4

# CCI CONSTRUCTION COMPANY, INC.

## COMPLETED CONTRACTS

## YEAR ENDED DECEMBER 31, 1998

			Contract totals	Ų.	Zeg	Refore Jamuary 1 1998	866	ð	During the year ended December 31, 1998	led 88
				Gross profit		Cost of	Gross profit		Cost of	Gross profit
Job	Confract	Revenues	revenues	(loss) before indirect costs	Revenues	revenues	before indirect costs	Revenues	revenues	(loss) before indirect costs
428	U.E.P.	\$ 19,272,256	\$ 19,272,256 \$ 17,479,889 \$ 1,792,387	\$ 1,792,367	\$ 17,763,732	\$ 15,878,479	\$ 1,885,253	\$ 17,763,732 \$ 15,878,479 \$ 1,885,253 \$ 1,508,524 \$ 1,601,410 \$( 92,886)	\$ 1,601,410	\$( 92,886)
445	Houtzdale Prison	10,937,202	11,397,234	( 460,032)	4,086,420	4,169,371	(82,951)	6,850,782	7,227,863	( 377,081)
448	Outbok Creekview	4,800,644	4,655,443	145,201	554,419	521,254	33,165	4,246,225	4,134,189	112,036
449	U.E.P.H. Headquarters	1,456,558	1,521,701	(65,143)	520,139	515,339	4,600	936,419	1,006,362	( 69,943)
		\$ 36,466,660	\$ 36,466,660 \$ 35,054,267	\$ 1,412,393	\$ 22,924,710	\$ 22,924,710 \$ 21,084,443	\$ 1,840,267	\$ 13,541,950	\$ 13,969,824	\$(427,874)

9

# CCI CONSTRUCTION COMPANY, INC.

## CONTRACTS-IN-PROGRESS

## **DECEMBER 31, 1998**

					, put	Inception to December 31, 1998	1998	December 3	31, 1998	Year en	Year ended December 31, 1998	1, 1998	
اقم	P ed	Total confract price	Estimated lotal direct contract costs	Estimated total contract earnings (loss) before indirect costs	Direct contract costs to December 31, 1998	Contract earnings (loss) accrued to December 31, 1998 before indirect costs	Bullings to December 31, 1998	Costs and Billengs estimated excess earrings costs in excess estimated of billings	Billengs in encers of coests and estimated eartings	Revenues	Direct cost of revenues earned	Gross proff (loss) before indirect costs	
9	Mahanoy Prison	\$ 11,699,418	\$ 10,667,972	\$ 1,031,446	8 10,656,808	\$ 1,031,333	\$ 10,481,740	\$ 1,216,401		\$ 5,623,543	\$ 4,357,586	\$ 1,265,957	
	Johnstown	3,266,600	3,245,082	21,518	1,172,768	7,776	730,724	449,818		1,064,029	1,057,305	6,724	
-	Lord Fairfax	7,062,984	7,301,111	( 218,127)	6,659,984	( 218,127)	6,570,468		\$ 128,811	5,998,746	6,248,376	( 249,630)	
₹	Attematic Prison	14,524,840	12,875,751	1,649,089	4,819,694	617,292	4,719,428	717,560		5,436,986	4,819,694	617,292	
40	Perry Point	12,037,341	11,463,840	1,473,501	4,734,492	608,547	3,108,536	2,234,503		5,343,039	4,734,492	608,547	
•	Outlook - Hilliard	5,380,745	4,801,310	579,435	2,715,193	327,677	2,732,602	310,268		3,042,670	2,715,193	327,677	
<u>-</u>	Camp Hill	1,495,629	1,372,273	123,356	547,295	191,91	617,789		21,307	596,492	547,295	49,197	
93	Scott Air Force Base	14,870,150	13,929,350	940,800	6,026,575	407,040	6,571,905		138,290	6,433,615	6,028,575	07,040	
<u>۾</u>	Germ Pleama Center	15,565,000	14,667,024	867,976	2,805,995	117,917	2,252,156	831,758		3,063,912	2,905,995	119,711	
=	Outlook - Chesterfield	3,842,372	3,629,824	212,548	1,518,251	86,902	1,097,444	509,709		1,607,153	1,518,251	86,902	
C)	Outlook - Westerville	\$ 589,900	5,218,140	371,760	458,563	32,669	419,511	71,711	-	491,222	458,553	32,669	
		\$ 96,254,979	\$ 69,171,677	\$ 7,083,302	\$ 42,225,606	\$ 3,130,223	\$ 39,302,311	\$ 6,341,728	\$ 286,208	\$ 38,721,607	\$ 35,389,315	1,332,292	

TOTALS

198,255

\$39,303

342.228

14,945 24,945

\$29,171

\$7,084

2

\$3,557

47.4%

\$3,130

盗

g

\$18 8

62,674

¥.

Ñ

150,899

Pending Contracts

E. C.PAJCA  Cont. Price Total Annt.  Revised  Re	_
PA/CA	Schedule Date: 12
Revised   Revised   Revised   Excess   Excess   Excess     Total   Ealt, Rem.   Estimated   Eathmetiad   Gross   Bullings   Costs   Percent	)31/1998
Revited         Revised         Revised         Excess         Excess           Ealt, Rem.         Estimated         Estimated         Groes         Ballings         Costs         Percent           Coats to Completion         Total         Profft         Over         Over         Completed         Estraed           \$1         \$10,668         \$1,001         \$0         \$105         100,0%         \$1,001           \$2,072         \$3,245         \$22         \$0         \$42         36,2%         \$8           \$2,072         \$3,245         \$22         \$0         \$42         36,2%         \$8           \$3,056         \$12,876         \$1,548         \$0         \$101         \$1,4%         \$8           \$2,066         \$4,801         \$1,548         \$0         \$101         \$1,4%         \$8           \$1,967         \$1,484         \$1,473         \$0         \$1,525         \$1,3%         \$3,0%           \$1,972         \$11,661         \$1,473         \$0         \$1,525         \$1,3%         \$407           \$1,761         \$1,667         \$1,88         \$0         \$1,525         \$1,3%         \$407           \$1,761         \$1,456         \$1,457	
Revised   Revised Excess   Excess   Excess   Excess	
Revised         Revised         Excess         Excess           Estimated         Gross         BMRngs         Costs         Parcent           Total         Profit or         Over         Over         Completed         Earned           Costs         Loss         Costs         Blittings         (C.C)         Profit           \$10,668         \$1,001         \$0         \$185         100,0%         \$1,001           \$12,265         \$22         \$0         \$442         38,2%         \$8           \$7,301         (\$216)         \$0         \$90         \$1.2%         \$8           \$12,876         \$1,648         \$0         \$101         \$1.4%         \$8,17           \$4,801         \$500         \$10         \$9         \$2.5%         \$228           \$1,464         \$1,473         \$0         \$1,625         \$1,3%         \$407           \$14,667         \$894         \$545         \$0         \$421         \$1,85         \$407           \$1,529         \$372         \$0         \$421         \$41,8%         \$409           \$1,529         \$372         \$1         \$1,86         \$30           \$1,960         \$372         \$1	
Revieed         Excess         Excess           Groces         BJHIngs         Costs         Percent           Profit or         Over         Over         Completed         Earned           Loss         Costs         BIHIngs         (C:C)         Profit           \$1,001         \$0         \$105         100.0%         \$1,001           \$1,001         \$0         \$105         100.0%         \$1,001           \$22         \$0         \$442         36.2%         \$8           \$27         \$0         \$442         36.2%         \$8           \$1,648         \$0         \$101         37.4%         \$8(7)           \$1,649         \$0         \$101         37.4%         \$8(7)           \$1,649         \$0         \$1,625         \$13.4%         \$8(7)           \$1,649         \$0         \$1,625         \$13.4%         \$8(7)           \$1,473         \$5.5         \$0         \$1,74%         \$8(8)           \$1,473         \$5.45         \$10         \$1,74%         \$407           \$886         \$0         \$2,21         \$1,8%         \$109           \$212         \$0         \$4,21         \$1,8%         \$109	
Excess Excess  Billings Costs Percent  Over Completed Earned Costs Billings (C:C) Profit  50 \$105 100.0% \$1,031  50 \$442 36.7% \$2.8  50 \$90 91.2% \$2.19  50 \$101 37.4% \$617  \$10 \$9 56.5% \$128  50 \$1625 41.3% \$407  50 \$421 41.5% \$99  \$10 \$421 41.5% \$99  \$20 \$439 \$85% \$339  \$21 \$430 \$85% \$339	
Excess  Costs Percent  Costs Percent  Diver Completed Eurned Billinge (C.C.) Profit  \$185 100.0% \$1,031  \$442 38.7% \$3.0  \$442 38.7% \$3.0  \$50 91.2% (\$216)  \$101 37.4% \$517  \$0 56.6% \$128  \$1,625 41.3% \$608  \$1,625 41.3% \$608  \$4,21 41.6% \$178  \$4,21 41.6% \$39  \$4,9 59% \$49	
Parcent Parcel Earned (C:C) Profit (C:C) Pro	
Eurned Profil \$1,031 \$6 (\$218) \$817 \$178 \$178 \$39 \$30 \$40 \$178	
# R	
B R R R R R R R R R R R R R R R R R R R	ਰ <b>ਾ</b>
Total GP on Contracts in Process (%): 7.4% Remaining GP on Contracts in Process (%): 7.8% Bended Work on Hand: \$49,999  Billed Unbilled Under Over- Pure Jab Uneerned Earned billings billings We Berrow Profit C+EE/B BC+EE  S0 50 50 50 50 50 50 50 50  50 50 50 50 50 50 50  50 50 50 50 50 50 50  50 50 50 50 50 50 50  50 50 50 50 50 50  50 50 50 50 50 50  50 50 50 50 50 50  50 50 50 50 50 50  50 50 50 50 50 50  50 50 50 50 50 50  50 50 50 50 50 50  50 50 50 50 50 50  50 50 50 50 50  50 50 50 50 50  50 50 50 50 50  50 50 50 50 50  50 50 50 50 50  50 50 50 50 50  50 50 50 50 50  50 50 50 50 50  50 50 50 50 50  50 50 50 50 50  50 50 50 50 50  50 50 50 50 50  50 50 50 50 50  50 50 50  50 50 50 50  50 5	tal Work
on Contract rig GP on Co Work on Han Blike Unemed Profit	on Hand:
unblind Edinard Profit	668 053
Process (%): 7 Under- billings (*): 6 C+EE/B \$1,216 \$1,216 \$450 \$450 \$5110 \$2,233 \$510 \$2,233 \$510 \$510 \$510 \$510 \$510 \$510	
(%): 7.8%  Over. bittings 1 BCCEE  80 8128 8128 80 8138 80 8138 80 80 80 80 80 80 80 80 80 80 80 80 80	
Work On Hand 11 12,066 3641 39,066 17,566 17,566 17,566 17,566 17,566 18,506 18	

ပြ	05 15 18
Completed	ı
8	
Contra	
3	

	\$1,425	MCCBC3	\$37,779				TOTALS
	8	5	8	Meruel	₹	Outlook Titusville	
	23	\$13	\$15	Meruel	₹	Outlook Newport	
	S146	\$4,655	<b>1</b> ,801	Schedule	₹	OUTLOOK-CREEKVIE	
	\$10	\$1,284	1,294	Schedule	š	CAP RENOV:W	
	(\$65)	\$1,522	\$1,457	Schedule	Yes	U.E.P.H. COHQTR	
	(\$460)	\$11,397	\$10,937	Schedule	í	HOUTZDALE PRISON	
	\$1,792	\$17.480	\$19,272	Schedule	Yes	U.E.P.H. COMPLEX	
							Completed Contracts
•	Loss	Coal	Pice	Method	USF&G Method	Contract Description	Obliges
	Profit or		Contract	Compl.	Bonded by		
	Inel Gross	_	Final				

STATOL

Completed Contracts

Contract Description

Bonded by Compl. USF&G Method

Final Contract Price

CO 플

Final Gross Profil or Loss

Pending Contracts

Report Period: Interim	Schedule Source: In-house	Schedule Date: 11/30/1998

Balling	Costa Billings
Oner Oner	Over Completed
_	Costa Percent
Excess Excess	

			*****	ŝ	23 60	#C 5.5	8714	<b>56</b> 339	20.00	\$124 135		\$57 931	<b>388</b> 204	\$71.829	\$132.940	TOTALS
_		<b>5</b>			8	100.0%	r	8	8	r		g	23	8	23	Outlook Titusville
-	52	8	8	8	×	100 0%	\$13	8	\$3	\$13		ક	<b>\$13</b>	\$	\$15	Outook Newport
_		<b>*</b>			\$18	17.6%	8	<b>513</b>	\$100	\$1,396		\$1,150	\$246	\$279	\$1,496	CCI Camp Hill
		ĸ			8	16%	\$7	g	\$376	\$5,214		\$5,132	<b>\$8</b> 2	\$75	\$5,590	OUTLOOK-WESTER
		52			\$138	96.6%	8	\$262	\$143	\$4,648		\$158	\$4,490	\$4,752	\$4,791	OUTLOOK-CREEKVIE
		\$170			£	18 5%	8	\$256	\$216	\$3,613		\$2,843	\$670	\$926	\$3,829	OUTLOOK-CHESTER
		\$62			\$56	5 5%	8	<b>\$68</b> 5	\$1,013	\$14,487		\$13,690	\$797	S1,462	\$15,500	GERMPLASM CENTER
		\$792			\$322	28.8%	8	\$1,708	\$1,117	\$13,742		\$9,790	\$3,952	\$5,660	\$14,859	SCOTT A. F. BASE
		ŭ			\$246	16.5%	8	2308	\$1,490	\$11,447		\$9,556	\$1,891	\$2,196	\$12,937	PERRY POINT
		#			\$227	39.7%	8	5174	\$673	\$4,697		\$2,831	\$1,866	\$2,040	\$5,270	OUTLOOK-HILL
		*			\$110	100 Og	8	<b>\$110</b>	\$110	\$1,184		8	\$1 184	\$1,294	\$1,294	CAP RENOV-W
		\$1 <b>2</b>			\$515	29.9%	8	8649	\$1,721	\$12,624		\$9,647	\$3,777	\$4,426	\$14,345	ALBEMARLE
		53			\$189	86.9%	8	\$392	\$218	\$6,836		<b>298</b>	\$5,943	\$6,335	\$7,066	LORD FAIRFAX
		*			r	14.1%	\$86	8	2	\$3,263		\$2,803	<b>54</b> 60	\$374	\$3,292	NMOTSNHOL
		<b>5</b>			<b>Y</b> 2	99.4%	ers	8	( <b>\$</b> 42)	\$1,492		*	\$1,483	\$1,435	\$1,450	U.E.P.H. COHOTR
		ĸ			(\$498)	99.3%	<b>\$4</b> 22	8	(\$498)	\$11,397		58	\$11,311	\$10,889	\$10,899	HOUTZDALE PRISON
814		#2			<b>\$1</b> 79	99.6%	\$135	8	<b>S</b>	\$10,656		23	\$10,617	\$10,482	\$11,137	MAHANOY PRISON
		×			\$1,756	<u> </u>	8	\$1,765	\$1,750	\$17,421		<b>*</b> 3	\$17,419	\$19,184	\$19,177	U.E.P.H. COMPLEX
															हि	In-Process Contract
C+EE/E	t Profit	Profi	Borrow	Reserve	Profit	(C:C)	Ballings	Cost	Loss	Costs		Complete	Date	Retainage	Orden	Description
<u>.</u>	Ewned	Undane	Pure Job	Loss	Emned	Completed	2	9	Profil or	Total		Costs to	Costs to	Date incl.	Change	Contract
Under						Percent	Costa	Billings	Gross	Estimated	Estimated	Est. Rom.	Toda Toda	Billiod to	Incl. App.	
							Excess	Excess	Region	Revised		Revised		Total Amit	Coll. Price	

COSTS & EARNINGS>SILLINGS
BILLINGS>COSTS & EARNINGS

(779,746) 2,831,851

646**E** 0

(779,746) 2.835,850

2,056,104

AOJUSTWEKT

SIJMMARY

SUMMARY

OVER (JUNDER) BILLING ADJ FOR LOSS JOBS

2,052,1¢5 3,999

2 056 104

	900		_	_	헣			_	8	9	/2	26	(2	_	_		5 5 7	_	a	g	_	g 2	6	<b>P</b>	<b>ф</b>	76	3 -	-	DNSTRUCTI
		TERM TO HOTE		SCOTT A. F. BASE	PERRY POINT	OUT CONV. STREET STREET	NITION WILLIAM	OUT LOCK-Tileswille	DUTCOOK New Port I	SUTEDOK-Hilliard	OTLCOK-Creekview	Office K-Chesteries	TANKO I MOON	NESIGA AUTOM	CRO FAIRFAX	PART MNOTSNIE	RECOTE PRISO	GENERAL CIN	C - ( )	OF CALS VILL	CHA-ACITSIA 443	ALBEMARLE PRIS.		DESCRIPTION		•	(	<b>3</b> 5	ONSTRUCTION CO., INC.  LED WORK IN PROCESS-GENERAL CONTRACTING  MBER 1998
132,940,249		E18 67F	19.177.301	:4,858,652	12,937,341	2,000,000	2 200 000	3.399	14,87)	5,269,615	4,792,372	3,629,264	20000	11 136 658	7,055,779	3,291,600	10,899,144	10,000,000	1,10,000	1 495 629	1,234,079	14,345,526		TNUCHIA	CONTRACT			င	NERAL CONTRACT
124,135,780	<u>.</u> !	1.492.287	17,421,860	13,741,281	11,447,000	1000000	5 91 7 790	2,956	12,537	4,696,947	4,047,896	2,012,001	2 612 604	10.655.814	6,838,428	3,263,259	11,397,183	100,100	14 405 314	1.395.636	1,183,967	12,624,576		CO./PLETE	COST WHEN	TOTAL		C=F=O	בוצה
66,205,778	 	1,483,326	17,419,412	3,95,660	1,070,014		£2.198	2,956	12,937	1,655,300	4,810,000	100,000	669 GA	10,617,403	5,943,143	596,663	14,311,400		796 771	245,842	1,183,957	3,777,157		JOB TO DATE	COST	ACTUAL	ភ	m	
57,930,002		B,961	2,448	2,703,012	1,000,000	0 444 272	5, 131, 531	0		4,000,000	3 P.C. 100	157 566	2.942.603	14,411	CS2,CEB	2,000,010	200,00	DR NAS	13 689 543	1 149 794		8,847,419		COMPLETE	COST TO	ESTIMATED		71	
		99.40%	265.65	200	26 76%	16.52-7	1.58%	\$,00,00%	100.00%		247 DE	96 JA	18.55%	99,63%	4,16.00	2.10	2 104	25,00	5.50 63	17.62%	100.00%	29.92%		COMPLETION	S <sub>2</sub>	(E/D)		I	
69,776,239		1,441,107	10,1/1,000	10 174 606	4 272 993	2.125.973	88,129	0,000	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	16 827	2.093.944	4,626,942	7,0,166	11,050,711	11 526 771	F 193 039	461.975	10.817.203	852,525	203,406	1,634,073	1 20/ 170	200 000	10 DATE	CHHAD	INCO:/E		_	
71,828,344		1,633,472	3,400,450	10 18 1 626	5.660.141	2,196,049	/5.334	;	<b>.</b>		2,039,916	4,752,459	925,934	10,404,740	0,040,200	5 335 251	373,854	10.898.506	1.481,554	270,050	303 000	1 204 079	150 367 1	100011	PODATE			_	
7,007,100	3 083 105	(2,007)	1559 37	0(4.6	1,387,142	59,076	(12,731)	(0,000)	(PDF E)	(14.877)	(54,028)	123,5:7	215,768	(014,00.)	75120317	203.213	(90,120)	71,303	620,629		15 120	0	CSBIE			CAFK	ì	7	
algo: Loss	1937 703 B		(4) 4741	1.755.441	1,17,371	1,490,200	4,000	176 171		1,941	572,668	143,474	210,000	316.50	480.144	217,351	28,302	(498,039)	1,013,500	333.010	555 50	110,112	: 720.950		AR/OUST	DROSS PROFIL	200150150	C:0=L	
			2.93%	9,15%	7.52%	0.75	, , , , , , , , , , , , , , , , , , ,	6.73%	13.24%	13.04%	10.87%	9,5E.7	3 6 6	20.0	4.1.9	3,087,	2.54TD	2	1 1 2	E22.3	6.694	8.51%	12.00%		PROFIT %	GROSS		\C=F1	
	825,000		15,961	270,929		, ,	_	0	0	•		20,00	F	•	650,991	84,626	42,179	(07,720)	160.710	-	0	20,823	0		108 101	FZES	8	2	:
	9,629,459		(26,513)	2,026,370	1,117,371	1,100,100	140.255	376,171	443	1,541	3/2/000	670,120	199	216.680	646,243	301,987	90,481	(000,000)	ACE BEEL	1.013.686	99,993	130,935	1,720,950		PCIC FEE	PRICH TO	PRCFIT	L • N=O	- : •

CCI CONSTRUCTION COMPANY, INC. MOVEMBER 1998